

Project: Vehicles
Date: 9.12.16
Location: Boston, MA

M: Thank you. I'm Jane and I will be your moderator. We will be discussing vehicles, how you shop and what you look for. Introduce yourself. Your name, occupation, who you live with and any hobbies. John?

R: John and I am a retired Physics teacher. I live with my wife and have four daughters, I have six grandkids. I have a lot of hobbies: old cars, old radios, brewing beer.

R: Tim. I work for a waste water management firm and live with my wife and three kids. I like to play golf, but most of my time is spent with my kids right now. More golf, hopefully when kids are older.

R: Julie. My husband is in the army. Third child due next month, stay at home mom, enjoy travel and exercising.

M: What car do you drive now? What about your next purchase? Have you started research?

R: I drive a red Ford Focus. Looking to buy in the next 3 months. I love my Focus, but it's older and I want something with more modern conveniences. Bluetooth, USB. Maybe another Focus, maybe other compact car. Research: Kelley Blue Book and friends.

R: I have a Toyota Tacoma. I need something more friendly with the kids. My wife drives a minivan, so I don't need anything that big. Compact car or a sedan – fit five people comfortably. Research: online, Toyota dealership and CarMax.

R: Drive a Jeep Liberty. Not much research. I like to go to the dealer for deals; we did go to one used car dealer. More this weekend. I find the sites are outdated and don't show current inventory. I want to know what I can buy right now.

M: Online research: what sites are you using?